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UNITED STATES DEPARTMENT OF AGRICULTURE
Federal Crop Insurance Corporation

December 26, 1947

✓ 1948 COTTON SALES HANDBOOK

✓ YIELD INSURANCE

This handbook is designed to assist in selling cotton crop insurance for the 1948 and succeeding crop years. In order to successfully sell insurance, a thorough working knowledge of the program as it affects the individual producer is essential. Toward this end it is intended that this handbook shall accomplish four main objectives: First, it sets forth your duties and responsibilities to the cotton producers as well as to the Corporation. Second, it enumerates briefly the principal changes in the 1948 program, which should aid in discussing the new program with producers who are familiar with the 1947 program. Third, it provides you with an outline of the provisions of the new program with emphasis placed on their interpretation from the producers standpoint, Fourth, it furnishes typical examples for your guidance in explaining the program and in the preparation of the forms connected with the job of selling crop insurance.

It should be remembered that this handbook is not a substitute for the official 1948 regulations, which are a part of the cotton crop insurance contract. Therefore, you should thoroughly familiarize yourself with the regulations so that you will be in position to answer questions not covered by this handbook.

SECTION I. DUTIES AND RESPONSIBILITIES IN SELLING CROP INSURANCE

A. Explaining the Program

Your success as a crop insurance salesman depends upon your approach to the producer and the explanation you give concerning the program. It is your responsibility to adequately and correctly explain the program so that no misunderstanding concerning the contract or the amount of protection will arise. Any erroneous information or failure to give important information will lead to dissatisfaction with the crop insurance program. You cannot change or waive any of the terms or conditions of the contract.

B. Informing Producers of Coverages and Rates

One of the most exacting duties you have is that of informing producers of the coverage and premium rate applicable to their land. Under the 1948 program most, if not all, counties will have established coverages and premium rates by areas on aerial photographs. An area will include that land on which there is reasonable uniformity of productivity and risk of loss, and all land in the area will have the same coverage and premium rate. It is imperative that the information furnished an applicant regarding coverages and rates be correct and clearly understood by him. In cases where parts of the land worked by a producer are in two or more coverage and rate areas, as shown on the crop insurance map, the greatest care must be exercised to be sure that he understands what part of his land lies in each such area. The county office has been furnished sufficient photographs and other material to properly equip and instruct you for carrying out this assignment.

C. Co-signers

Unless the applicant is considered to be a good credit risk the estimated amount of the premium must be collected in advance, or a satisfactory co-signer to the premium note must be obtained. It should be fully understood that the co-signer on the application is a surety of the 1948 premium payment only and is in no other way a party to the contract. The co-signer should be a landlord, owner-operator, furnishing merchant, or other responsible person and his signature must be affixed in the space provided in Item F of the application. The county committee will give you complete instructions on the policy to be followed regarding co-signers in the county.

- D. You should be certain that all applications secured by you are complete and correct and are forwarded daily to the county office, together with your sales report and any checks, postal notes, or money orders representing premium payments collected. You should be especially certain that the typed or printed name on the application agrees with the signature of the applicant. All signatures shall be affixed in accordance with the instructions contained in Section V hereof. Special attention should be given in those cases where an application is signed in a representative capacity such as agent or fiduciary.

SECTION II. PRINCIPAL CHANGES IN THE 1948 PROGRAM FROM THE 1947 PROGRAM

There are listed below briefly the principal changes in the 1948 program from the 1947 program. These 1948 program provisions are explained in detail in Section III of this handbook and are mentioned here only to point out the most important changes in the cotton insurance program for 1948.

1. Only one level of insurance is offered instead of the three levels A, B, and C, provided in 1947.
2. Partial insurance protection which was not a part of the 1947 program has been included in the 1948 program.
3. Cancellation of the contract for any crop year must be made on or before December 31 preceding such crop year.
4. The definition of an insurance unit is different in 1948 from the definition used in 1947. An insurance unit now includes all insurable acreage located in the county which is under the same ownership and which is operated by one person in which the insured has an interest at the time of planting. See Section III.
5. Coverages and premium rates per acre are established in most counties for the 1948 crop year on an area basis. Under this plan the county has been laid out in areas in which the productivity of the land and the risk of loss is reasonably uniform. All land in a coverage and rate area has the same coverage and premium rate per acre.

SECTION III. EXPLANATION OF THE 1948 COTTON CROP INSURANCE PROGRAM

A. Causes of Loss Insured Against.

The Federal Crop Insurance Corporation offers insurance covering losses in yield of lint cotton while in the field due to unavoidable causes, in-

cluding drought, flood, hail, wind, frost, lightning, winter-kill, fire, excessive rain, snow, wildlife, hurricane, tornado, insect infestation and plant diseases. The salesman should point out clearly to the applicant that the contract does not cover losses resulting from avoidable causes such as neglect, poor farming practices, or failure to poison for insects where practicable. Other exceptions applicable in irrigated areas should be thoroughly explained.

B. Amount of insurance.

1. Coverage per acre. The coverage per acre is that amount of lint cotton approved by the Corporation for the coverage and rate area in which the insured acreage is located (and the stage of production reached by the cotton) and is shown on the county actuarial table on file in the county office.
2. Progressive Coverage. The coverage per acre increases by states of production as the crop grows because more costs have been incurred by the producer. There are four stages of production:

First stage - After it is too late to replant cotton but before the first cultivation.

Second stage - After first cultivation but before laying by.

Third stage - After laying by but before harvest.

Fourth stage - After harvesting and to the end of the insurance period.

Example: Suppose that the land worked by the applicant lies in an area for which the harvested coverage (fourth stage) is 150 lbs. The coverage per acre for any acreage that is destroyed in the first stage would be 37 lbs, for any acreage destroyed in the second stage it would be 60 lbs, and for any acreage destroyed in the third stage it would be 112 lbs.

3. Amount of insurance.

The amount of insurance for each insurance unit under the contract will be the number of pounds of lint cotton determined by multiplying (1) the insured acreage, by (2) the coverage per acre, and by (3) the insured interest in the crop. If different coverages per acre are applicable to parts of the insurance unit, the amount of insurance shall be computed separately using the applicable acreage for each coverage per acre and the total of such computed amounts shall be the amount of insurance for the insurance unit.

C. Amount of Loss

The loss, if any, under the contract on an insurance unit would be the amount of insurance for the insurance unit less the insured's share of (1) the cotton harvested on the unit, (2) any appraisal of production on acreage released after the first stage, (3) any cotton left in the field, and (4) any cotton lost from causes not insured against. In the second

stage only the amount of the appraisal in excess of the coverage is counted. If the contract provides for partial insurance protection the amount of loss will be one-half the amount computed above.

D. Who may apply

An application may be filed by a landlord, owner-operator, tenant, or share-cropper to cover his interest in all insurable acreage of American Upland cotton in the county.

E. Partial Insurance Protection

An applicant may choose to take one-half of the total protection available under the contract. This choice should be made on the application on or before the closing date for filing applications. If the contract provides for partial insurance protection the premium and indemnity, if any, otherwise computed will be reduced by one-half.

F. Acreage Covered by the Contract.

The contract covers all insurable acreage in the county in which the applicant has an interest in the crop at the time of planting. The contract will not cover any acreage for which a coverage has not been established by the Corporation for the crop year before the closing date for filing applications.

G. Acreage Not Insured

There will be no insurance on (1) any acreage planted to cotton which is destroyed or substantially destroyed and which can be replanted before it is too late to replant cotton and such acreage is not replanted, (2) any acreage planted to cotton following in the same crop year a small grain crop which reaches the heading stage, (3) cotton planted on new ground acreage the first year after the land is cleared or on acreage in the irrigated areas in the first crop year after the land is leveled, and (4) new acreage initially planted to cotton too late to expect to produce a normal crop.

H. Insurance Unit

Insurance unit means all insurable acreage considered for crop insurance purposes to be located in the county (1) in which the insured has 100% interest at the time of planting, plus any acreage owned by him and worked for him by sharecroppers, or (2) which is owned by the insured and rented to one tenant, or (3) which is owned by one person and operated by the insured as a tenant, or (4) which is owned by one person and worked by the insured as a sharecropper. In the case of land rented for cash or for a fixed commodity payment the lessee shall be considered as the owner. Insurance units will not be limited to farm boundaries as was the practice in 1947. This will result in larger insurance units for owner-operators who operate two or more separate farms. Likewise, insurance units for tenants and sharecroppers will be larger in cases where they plant cotton on two or more farms owned by one person and operated by one person.

I. Release of Acreage

If the cotton crop on any acreage is destroyed or substantially destroyed after it is too late to replant the acreage to cotton and the insured desires to make other use of this acreage, he should promptly notify the county office and request an inspection and a release of the acreage. An adjuster will make the inspection for the Corporation and any such acreage must not be put to another use unless it is released in writing by the adjuster.

J. When Insurance Begins and Ends

Insurance begins when the cotton is planted and ends upon removal of the crop from the field or upon housing the crop, disposal of the harvested crop or transfer of interest in unharvested cotton after harvest has commenced, except that in no event shall the insurance remain in effect later than March 31 of each year in Arizona, California, and New Mexico, or January 31 by each year in all other states unless such dates are extended in writing by the Corporation.

K. Collateral Assignment

The applicant may assign his right to any indemnity, which may become payable to him under his contract, as collateral for a loan or other obligation by executing a Form FCI-20, "Collateral Assignment." The assignment may be filed in the county office at the time the application is filed or at any time thereafter as long as the original insured retains an interest in the insured crop. Only one collateral assignment will be recognized at any one time for a given crop year in connection with an insurance contract, however, if an assignment is released, another assignment may be recognized.

L. Fixed price

A fixed price per pound for cotton established annually by the Corporation shall be used in computing the amount of the premium and the amount of the indemnity for the crop year. The fixed price for any crop year will be 90 percent of the net average price per pound of the applicable grade and staple of cotton for the month of July of that crop year on the ten spot cotton markets with differentials, where applicable. A single grade and staple is established for each county as a basis for determining the fixed price.

M. Premiums

1. Only for payment of Losses. The premiums collected for cotton crop insurance are used to pay losses only and do not include any amount for administrative expenses. The cost of administering the program is paid by the Federal Government.
2. Premium Note. By signing the application for crop insurance, the applicant executes a note for payment of the premium. The maturity date of the premium note is set forth in the regulations and is about harvest time, but the premium may be paid at any prior time and should be encouraged whenever convenient. Any premium payment made before the fixed price is established will be on an estimated basis and will be treated as a cash deposit until the fixed price is established.

3. Amount of Premium. The annual premium will be the product of (a) the insured acreage, (b) the premium rate, (c) the insured interest in the crop, and (d) the fixed price. If the contract provides for partial insurance protection, the amount of the annual premium shall be one-half of the amount computed above. There will be a reduction in annual premiums in cases where the insured acreage is 25 acres or more. The reduction is one percent if the acreage is between 25 and 74.9 acres and an additional one percent reduction for each additional 50 acres or fraction thereof. The maximum reduction will be 20 per cent.
4. Maximum Premium. The amount of the premium determined for an insurance unit can not exceed 50 percent of the amount of insurance for the insurance unit, multiplied by the fixed price. It should be clearly understood that this provision applies on an entire insurance unit basis. Generally this provision applies where the coverage per acre is very low. For example, assume that on an insurance unit (1) 10 acres is planted to cotton, (2) the coverage for such acreage is 17 pounds in the first stage and 70 pounds in the fourth stage, (3) the premium rate is 10 pounds per acre, and (4) the insured has 100 percent share in the crop. Further assume that the entire 10 acres planted to cotton is destroyed in the first stage of production. In such case the amount of insurance on the entire insurance unit would be 170 pounds. The 100 pounds of lint cotton which otherwise would be used for computing the cash premium for the insurance unit exceeds 50 percent of the amount of insurance for the insurance unit. Therefore, one half of 170 pounds or 85 pounds of lint cotton would be used for computing the premium.
5. Payment. Payment of the premium on an estimated basis at the time the application is signed may be accepted by the salesman. However, payment to the salesman must not be in cash but may be by check, postal note, money order, or bank draft, payable to the order of the Treasurer of the United States. Cash payments may be made at the county office. Premium payments accepted by the salesman shall be delivered to the county office which will send a Form FCI-13, "Receipt," to the applicant for each collection made by the salesman.
6. Premium Notice. The insured will be notified by the Corporation of the amount of the cash premium due.
7. Penalty for late payment. A three percent penalty will be charged on any portion of the premium which is not paid on or before December 31 following maturity date, and an additional three percent penalty will be charged on any portion of the premium unpaid at the end of each six-month period thereafter.
8. Deductible for Income Tax Purposes. Crop insurance premiums are deductible as operating costs in computing income tax.

N. Indemnities

1. Amount. The amount of the indemnity under the contract shall be the amount of loss in lint cotton as determined under Item C, multiplied by the fixed price.

2. How Paid. Any indemnity due under the insurance contract will be paid by check.

O. Contract

1. Continuous Contract. The contract will be in force in 1948 and each crop year thereafter until canceled by the insured or by the Corporation.
2. Cancellation. Either the insured or the Corporation may cancel the contract for any crop year by giving written notice of cancellation to the other party on or before December 31 preceding the crop year for which the cancellation is to become effective. If the insured cancels the contract under this provision, he will not be eligible for cotton crop insurance for the next succeeding crop year unless he subsequently files an application for insurance on or before the final date for cancellation.
3. Insured's copy. After an application is accepted by the State Crop Insurance Director the insured's copy of the application and a copy of the regulations will be mailed to the insured. These constitute the insurance contract.
4. Separate Applications. Separate applications must be submitted by a person who desires insurance on farms operated in a personal capacity and on farms operated in a fiduciary or representative capacity. For example, a person who desires insurance on his own farm and also on another farm which he is operating as administrator of an estate, must submit separate applications. Also separate applications must be submitted by each person who desires insurance on farms operated in an individual capacity and on other farms operated by a partnership in which he is a partner.

P. Transfer of Interest.

1. Indemnity Payable to Transferee. In case of a transfer before beginning of harvest, the indemnity, if any, will be payable to the person or persons having the insured interest in the crop at the time of loss, but is subject to a deduction for the premium applicable to the acreage transferred. Any outstanding collateral assignment made by the original insured for the crop year in question will be paid before the transferee receives any payment.
2. Premium on Transferred Interest. The original insured will be liable for the payment of the entire premium.

Q. Minimum Participation Requirement

A minimum participation requirement is established for each county. In most counties the applications filed must cover 200 insurance units to meet this minimum. In determining whether this minimum is met the number of insurance units will be obtained from your sales report.. If this requirement is not met, all the applications submitted will have to be rejected by the Corporation.

R. Hail Insurance

The amount of indemnity under a Federal Crop Insurance Contract will not be reduced because the insured farmer also carries hail insurance on his cotton crop. Hail insurance and Federal Crop Insurance are not competitive. In the first place, hail is a single risk while Federal Crop Insurance covers essentially all unavoidable risks. In the second place, hail insurance indemnities are based on the percentage of damage to the crop whereas under Federal Crop Insurance an indemnity is paid if the crop harvested or remaining for harvest plus any appraised production is less than the guaranteed coverage. Premium costs are not comparable because the protection offered is entirely different.

S. What is Required of a Producer

1. Application. File an application with the salesman or in the county office on or before the closing date. The closing date is the applicable calendar closing date for the county or when the applicant begins to plant cotton, whichever is earlier.
2. Care of Crop. The contract provides that the insured must plant, care for and harvest the crop in accordance with good farming practices. If the cotton crop or any portion of it is destroyed while there is still time to replant the insured is expected to replant. If this acreage is not replanted, it will not be insured.
3. Acreage Report. Promptly after planting the insured is to submit on a form entitled "Cotton Crop Insurance Acreage Report" a report of the cotton acreage planted on each farm in the county on which he has a share in the cotton crop at the time of planting, and his share therein.
4. Notice of Transfer. If all or any part of the insured cotton crop is transferred to another person the transferor should promptly notify the county office in writing of the name of each person to whom a transfer is made, a description of the land, and the number of acres and share in the crop transferred to each such person.
5. Pay the premium promptly. The premium comes due about harvest time, but it may be paid earlier.
6. Report of Damage. The insured must report immediately to the county office any material damage to the crop which may result in a loss under the contract.
7. Report of Loss. If, at completion of harvest of the insured cotton crop, a loss has been sustained, the insured is required to give written notice immediately to the Corporation at the county office. If this notice is not given within 15 days after harvest is completed, the Corporation may reject any claim for indemnity.

SECTION V. SIGNATURES

The examples of signatures set forth below are for use as a guide in securing signatures on applications for crop insurance. Information on any case not covered by these examples may be secured from the county office.

All signatures, including that of the witness and that of a co-signer, if any, should be affixed with indelible pencil or ink and must be in the original handwriting of the person signing. Some states require two witnesses when a signature is affixed by mark (X).

Except where a signature is affixed by mark (X), any signature on an application should include at least one given name, an initial, if any, and the surname. A married woman should use her own given name and initial (not those of her husband) unless she is acting in a representative or fiduciary capacity for an applicant, in which case she should sign her name as it is listed in the power-of-attorney or other document authorizing her to act for the applicant.

When a person signs an application in a representative capacity he must show (1) the name of the principal, for whom he is acting, (2) his own signature, and (3) the capacity in which he signs.

A. Signature of a Person For and On Behalf of Himself

1. As an individual:
 - a. John H. Doe
 - b. J. Henry Doe, Jr.
 - c. Mary L. Doe
2. In the case of joint-owners or joint-operator each should sign the application as an individual.

B. Signatures of Persons Signing in Representative Capacities

1. As agent:
 - a. John H. Doe by Richard R. Roe, Agent.
 - b. Jones and Smith, a Partnership, by Richard R. Roe, Agent.
 - c. ABC Company, Inc., by Richard R. Roe, Agent.
2. As member of a partnership
 - a. Smith and Jones, by R. John Smith, a partner.
3. As officer of a corporation
 - a. ABC Company, Inc., by Richard R. Roe, President (or other officer)
4. As executor or administrator:
 - a. John H. Doe, Executor (Administrator) of the Estate of Richard R. Roe, Deceased.
5. As guardian, committee, or conservator
 - a. John H. Doe, Guardian (Committee or Conservator) of the Estate of J. Harry Roe, Minor (or Incompetent)
6. As trustee
 - a. John H. Doe, Trustee for the Heirs of Richard R. Roe, Deceased.
7. As state, county, or municipal officer
 - a. Douglas County, Michigan, by John H. Doe, County Commissioner.

SECTION VI. PREPARATION OF FORMS

A. Preparation of Form FCI-812-C, "Application for Cotton Crop Insurance"

It is essential that Forms FCI-812-C be completely and correctly prepared, including the signature of the applicant. Time spent on each application with the view of getting it completely and correctly prepared will prevent misunderstanding and save much time later.

Form FCI-812-C shall be prepared as follows:

1. The state and county code and the application number shall not be entered at the time the application is prepared for the signature of the applicant. These entries shall be made when the application is received in the county office.
2. Enter the names of the county and state.
3. Enter the complete address including any route or street number of the applicant in the space provided. After the applicant has signed the application, his typed or printed name shall be entered in the space provided and must agree with the signature of the applicant. For example, if the application is to be signed "John T. Doe," the typed or printed name should be "John T. Doe" and not "J. T. Doe" or "John Doe."
4. Enter "Yes" or "No" in item C to indicate whether the applicant desires partial insurance protection.
5. The applicant shall sign the application and enter the date of his signature in the spaces provided in item F. All signatures, including those in a representative capacity, shall be affixed in accordance with the instructions set forth in Section V. A witness to the applicant's signature shall be obtained in all cases. Such witness may be the person taking the application. If the applicant's signature is by mark and the state law requires two witnesses, the signature of a second witness shall be obtained. The agent should verify that dates of signatures have been entered in the applicable spaces.
6. Enter in the box at the bottom of Form FCI-812-C information as to the location of the farm(s) of the applicant or his headquarters and his telephone number if he has one. This information is for future use in servicing the contract and should be such that it will assist adjusters in locating the farms covered thereby, or in cases where the applicant does not actually reside on the farm, the place where he can be contacted. This does not mean that the insurance is limited to such farms.

The following are typical examples of an agent's Sales Report and an application properly executed:

B. Preparation of Agent's Sales Report

The following is a typical example of how the Agent's Sales Report should be prepared by the salesman.

UNITED STATES DEPARTMENT OF AGRICULTURE
Federal Crop Insurance Corporation

Form FCI-1
(Revised May 1945)

AGENT'S SALES REPORT

Sheet 1 of 1 sheets
State Mississippi
County Holmes

Cotton
Name of crop

Name of Applicant	Address of Applicant	Farm Serial No. <u>1</u>	Relation-ship to farm <u>2</u>	Identifi-cation No. <u>3</u>	Remarks
(A)	(B)	(C)	(D)	(E)	(F)
Joe Brown	Rt. 2, Lexington, Mississippi	100%	Owner-Operator		
" "	" "	50%	Operator		Sharecroppers
" "	" "	25%	Landlord		John Smith
John Smith	" "	75%	Tenant		Joe Brown
John Doe	" "	50%	Cropper		Joe Brown
Bill Smith	" "	50%	Cropper		Joe Brown
Richard Ree	" "	100%	Cash Tenant		

- 1/ The heading of this column is not applicable. Enter the share of the cotton crop which the applicant receives on each insurance unit, as defined in Section III, G, hereof. Use one line for each insurance unit covered by the application. Where part of the acreage on the insurance unit is worked by sharecroppers and a part is not, use two lines for the insurance unit. Where more than one line is used for an applicant, the name and address of the applicant is to be dittoed in Columns (A) and (B).
- 2/ State for each insurance unit (instead of for each farm) whether the applicant is landlord, owner-operator, cash tenant, share tenant, or sharecropper.
- 3/ The entries for this column will be made in the county office upon receipt of Form FCI-1 from the salesman.
- 4/ This column shall be used to enter for each insurance unit any additional information required by the county committee, such as the name of any other person sharing in the crop or the notation "sharecroppers" where applicable.

(Date)

(Agent's Signature)

The original of the agent's sales report shall be forwarded to the office each day, together with all copies of the signed applications and any premiums collected. The copy of the report shall be kept by the salesman.

1. 1990年12月25日，在“九七”香港回归前夕，香港各界人士纷纷发表文章，就香港前途问题提出自己的看法。其中，香港各界人士对香港前途的展望，以及对香港回归后的信心，成为当时社会关注的焦点。

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[illegible]

Name of Applicant
must agree with his
signature. Enter
his name after he
signs application.

Name and Address of Applicant:

Name John Doe
(Type or Print)

Address: Rt. 2, Lexington, Miss.
(Type or Print)

Holmes Miss.
(County) (State)

(State and County Code and Application Number)

APPLICATION FOR COTTON CROP INSURANCE

(For 1948 and Succeeding Crop Years)

(Pursuant to the Federal Crop Insurance Act, as amended)

A. The undersigned applicant hereby applies to the Federal Crop Insurance Corporation (herein referred to as "the Corporation") for insurance to cover his interest as landlord, owner-operator, tenant, or sharecropper in American Upland cotton crops to be planted on all insurable acreage considered for crop insurance purposes to be located in the county designated above, in which the applicant has an interest at the time of planting. The insurance shall cover loss in yield of cotton while in the field due to unavoidable causes, including drought, flood, hail, wind, frost, winter-kill, lightning, fire, excessive rain, snow, wildlife, hurricane, tornado, insect infestation, plant disease, and such other unavoidable causes as may be determined by the Board of Directors of the Corporation. It is understood and agreed that this application, when accepted by the Corporation, and the Cotton Crop Insurance Regulations for Continuous Contracts For the 1948 and Succeeding Crop Years (herein referred to as "the Regulations") issued by the Corporation, including any amendments thereto, shall constitute the insurance contract, and such contract shall automatically cancel any cotton crop insurance contract previously entered into by the insured and the Corporation in the county for the 1947 and succeeding crop years. If this application is accepted by the Corporation the contract shall be in force and effect for the first crop year beginning after submission of the application and shall continue for each succeeding crop year thereafter until either party gives to the other party, on or before December 31 of any year, written notice of termination effective at the beginning of the succeeding crop year. Failure to terminate the contract as herein provided shall constitute acceptance of changes, if any, in premium rates, amounts of insurance, insurance coverages and in the Regulations. It is further understood and agreed that no terms or conditions of the contract shall be waived or changed except as authorized in writing by a duly authorized officer or representative of the Corporation.

B. For any crop year of the contract the coverage(s) and premium rate(s) per acre for each insurance unit covered by the contract shall be those established by the Corporation for that crop year and

(Continued on Next Page)

Be sure the applicant expresses a choice regarding partial insurance. Enter "yes" or "no" to indicate his choice.

and shall be on file in the office of the county association or other office specified by the Corporation. It is understood and agreed that any acreage for which a coverage is not established before the closing date for submitting applications for any crop year shall not be insured acreage for such year.

C. Partial Insurance Protection (one-half): yes (Enter yes or no)

Unless "yes" is entered, partial insurance protection will not be applicable. When the contract provides for partial insurance protection, the premium and the indemnity, if any, which would otherwise be payable will be reduced by one-half.

D. The price of cotton to be used for payment of premiums and indemnities will be the fixed price as defined in the Regulations. The grade and staple of cotton to be used in computing premiums and indemnities for any county will be on file in the office of the county association or other office specified by the Corporation.

E. The undersigned applicant further agrees to follow recognized good farming practices, and to properly prepare the land, plant and care for the cotton crop and to submit an acreage report promptly after planing is completed.

F. NOTE FOR PREMIUM. The undersigned applicant promises to pay to the Corporation each crop year during which the insurance contract is in effect, on or before the applicable maturity date specified in the Regulations, the amount of the premium due from him under the contract for such year and agrees that a penalty of three percent shall attach on the principal amount of any premium not paid on or before December 31 following the maturity date, and an additional three percent shall attach on the principal amount of any premium unpaid at the end of each six-month period thereafter.

Any unpaid amount of this note (either before or after the maturity date) may be deducted from any indemnity payable under the contract, from the proceeds of any commodity loan to the insured, and from any payment to the insured under the Soil Conservation and Domestic Allotment Act, as amended, or any other act of Congress or program administered by the United States Department of Agriculture.

The undersigned co-signer, if any, is a surety for the payment of the premium note as it applies to the first crop year of the contract and is in no other way a party to the contract.

UNITED STATES DEPARTMENT OF AGRICULTURE
Federal Crop Insurance Corporation

C O T T O N
Continuous Contract
Yield Insurance

Form FCI-812-C

Name of Applicant
must agree with his
signature. Enter
his name after he
signs application.

Name and Address of Applicant:

Name John Doe
(Type or Print)

(State and County Code and Application Number)

Address: Rt. 2, Lexington, Miss.
> (Type or Print)

Holmes Miss.
(County) (State)

Enter complete and
correct mailing ad-
dress of applicant.

APPLICATION FOR COTTON CROP INSURANCE
(For 1948 and Succeeding Crop Years)

(Pursuant to the Federal Crop Insurance Act, as amended)

A. The undersigned applicant hereby applies to the Federal Crop Insurance Corporation (herein referred to as "the Corporation") for insurance to cover his interest as landlord, owner-operator, tenant, or sharecropper in American Upland cotton crops to be planted on all insurable acreage considered for crop insurance purposes to be located in the county designated above, in which the applicant has an interest at the time of planting. The insurance shall cover loss in yield of cotton while in the field due to unavoidable causes, including drought, flood, hail, wind, frost, winter-kill, lightning, fire, excessive rain, snow, wildlife, hurricane, tornado, insect infestation, plant disease, and such other unavoidable causes as may be determined by the Board of Directors of the Corporation. It is understood and agreed that this application, when accepted by the Corporation, and the Cotton Crop Insurance Regulations for Continuous Contracts For the 1948 and Succeeding Crop Years (herein referred to as "the Regulations") issued by the Corporation, including any amendments thereto, shall constitute the insurance contract, and such contract shall automatically cancel any cotton crop insurance contract previously entered into by the insured and the Corporation in the county for the 1947 and succeeding crop years. If this application is accepted by the Corporation the contract shall be in force and effect for the first crop year beginning after submission of the application and shall continue for each succeeding crop year thereafter until either party gives to the other party, on or before December 31 of any year, written notice of termination effective at the beginning of the succeeding crop year. Failure to terminate the contract as herein provided shall constitute acceptance of changes, if any, in premium rates, amounts of insurance, insurance coverages and in the Regulations. It is further understood and agreed that no terms or conditions of the contract shall be waived or changed except as authorized in writing by a duly authorized officer or representative of the Corporation.

B. For any crop year of the contract the coverage(s) and premium rate(s) per acre for each insurance unit covered by the contract shall be those established by the Corporation for that crop year and

(Continued on Next Page)

Be sure the applicant expresses a choice regarding partial insurance. Enter "yes" or "no" to indicate his choice.

and shall be on file in the office of the county association or other office specified by the Corporation. It is understood and agreed that any acreage for which a coverage is not established before the closing date for submitting applications for any crop year shall not be insured acreage for such year.

C. Partial Insurance Protection (one-half): yes (Enter yes or no)

Unless "yes" is entered, partial insurance protection will not be applicable. When the contract provides for partial insurance protection, the premium and the indemnity, if any, which would otherwise be payable will be reduced by one-half.

D. The price of cotton to be used for payment of premiums and indemnities will be the fixed price as defined in the Regulations. The grade and staple of cotton to be used in computing premiums and indemnities for any county will be on file in the office of the county association or other office specified by the Corporation.

E. The undersigned applicant further agrees to follow recognized good farming practices, and to properly prepare the land, plant and care for the cotton crop and to submit an acreage report promptly after planing is completed.

F. NOTE FOR PREMIUM. The undersigned applicant promises to pay to the Corporation each crop year during which the insurance contract is in effect, on or before the applicable maturity date specified in the Regulations, the amount of the premium due from him under the contract for such year and agrees that a penalty of three percent shall attach on the principal amount of any premium not paid on or before December 31 following the maturity date, and an additional three percent shall attach on the principal amount of any premium unpaid at the end of each six-month period thereafter.

Any unpaid amount of this note (either before or after the maturity date) may be deducted from any indemnity payable under the contract, from the proceeds of any commodity loan to the insured, and from any payment to the insured under the Soil Conservation and Domestic Allotment Act, as amended, or any other act of Congress or program administered by the United States Department of Agriculture.

The undersigned co-signer, if any, is a surety for the payment of the premium note as it applies to the first crop year of the contract and is in no other way a party to the contract.

Be sure to enter date of signature.

Signature should be with ink or indelible pencil.

Salesman should sign as witness. A second witness is required by some states if applicant's signature is by mark.

Unless the applicant is considered a good risk, the estimated amount of the premium shall be collected in advance or a satisfactory co-signer must be obtained. The co-signer must be a responsible person such as landlord, operator, furnishing merchant, etc.

This information is necessary for future servicing of the contract. It should include sufficient details to locate the farm(s), or if the applicant does not reside on the farm, the location of his headquarters, or where he may be contacted.

Jan. 15, 1948
(Date)

John Doe
(Signature of Applicant)

Richard Roe
(Witness to Applicant's Signature)

Joe Brown Rt. 2, S. Land, Miss. Joe Brown Jan 15 1948
(Co-signer of Premium Note - Name & Address - Type or Print) (Signature of Co-signer) (Date)

G. RECOMMENDATION AND CERTIFICATION BY CORPORATION REPRESENTATIVE OR BY THE COUNTY COMMITTEE. - The undersigned Corporation representative or a member of the County Agricultural Conservation Committee on behalf of such Committee, recommends acceptance of this application and certifies that, to the best of his knowledge and belief, the application has been submitted in accordance with the provisions of the Regulations and any amendments thereto, and that, if the signature of the applicant in Item F has been affixed by a person who signed as fiduciary or agent, such person had authority to act in such capacity.

_____, 194____
(Date)

(Signature of Corporation Representative or a County Committeeman)

H. ACCEPTANCE BY THE FEDERAL CROP INSURANCE CORPORATION. - It is understood and agreed that upon acceptance of the application by a duly authorized representative of the Corporation, as evidenced by his approval below and notification thereof to the applicant, the insurance contract shall be in effect, provided the application has been submitted in accordance with the provisions hereof and the Regulations, including any amendments thereto.

THE FEDERAL CROP INSURANCE CORPORATION

_____, 19____
(Date)

By: _____
(Authorized Representative)

Information for county office use only

Location of farm(s) or headquarters

5 miles east of Lexington, Ark
Highway 15

(Note: All checks, bank drafts, postal notes and money orders in payment of crop insurance premiums or indebtedness shall be made payable to the TREASURER OF THE UNITED STATES.)

